CONGRATULATIONS

First of all, congratulations on your recent engagement, & thank you for your interest in The Lesner Inn for your wedding venue.We are so excited to be a part of your big day & we cannot wait to get to know you & your fiancé throughout the planning process.

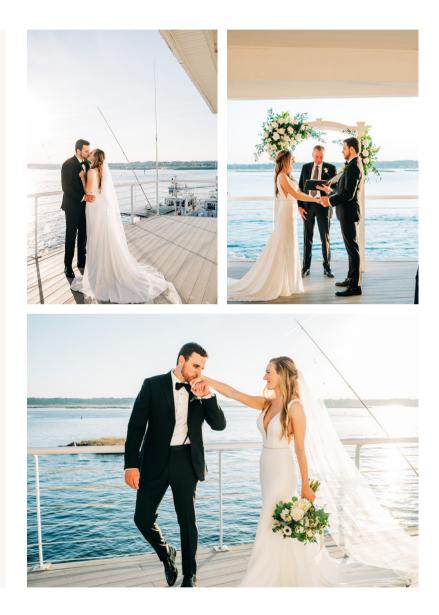
Planning a wedding is exciting, but can also be overwhelming... which is why we want to make sure that we can answer all of the questions you may have in order to help select your wedding venue! Review our pricing & offerings listed in the following pages & let us know if you have any questions. Lesner Inn's sales managers work as a team & are here to help YOU select your dream venue.

We look forward to hearing from you & we hope to work with you on your special day!

> xoxo, Lesner Inn



"WE BOOKED LESNER INN FOR OUR OUT OF STATE WEDDING AND ARE SOOOOOO GLAD WE DID. THEY WORKED WITH OUR SCHEDULE. WERE FAST AND CLEAR COMMUNICATORS. PATIENT WITH OUR QUESTIONS, AND ABOVE ALL, PROFESSIONAL AND HELPFUL. BOOK LESNER **INN! YOU'LL GET A VENUE WITH AN AMAZING VIEW, GREAT** FOOD, AND STAFF THAT GO **ABOVE AND BEYOND.** WE COULDN'T BE HAPPIER WITH THE ENTIRE STAFF WHO WORKED WITH US. THEY HELPED US TO MAKE OUR DREAM WEDDING A REALITY. A++++++ EXPERIENCE!"



CHANNETTE & RYAN ARCHER





the knot BEST OF WEDDINGS HALL OF FAME





"WE HAD THE BEST EXPERIENCE WITH LESNER INN, OUR WEDDING COULD NOT HAVE BEEN ANY MORE BEAUTIFUL AND WE FELT SO SUPPORTED BY THEIR WONDERFUL TEAM. THEY ARE HIGHLY KNOWLEDGEABLE ABOUT THE WEDDING INDUSTRY AND WERE ABLE TO HELP MAKE THE PROCESS OF PLANNING OUR RECEPTION SMOOTH AND FUN. YOU CAN'T BEAT THE STUNNING VIEW OF THE WATER!"

HOLLY & JOHN MICHAEL

PRICING

Lesner Inn is a catering venue and pricing requires both a site fee (01) along with a food & beverage minimum, reached through our food & beverage package (02) - both described on the next page. In addition, we offer optional add-on services (03) that are listed on pages 6-7. Note holiday weekends are subject to higher site fees & food beverage minimums.

01.	02.	03.
the site fee	food & beverage package	optional add ons
see page 5	see page 5	see page 6-7

does not go towards your food & beverage minimum goes towards your food & beverage minimum

does not go towards your food & beverage minimum

FOOD & BEVERAGE MINIMUMS

The food & beverage minimum is the minimum amount of money you must spend in order to rent a space on a given date & time. You must reach or exceed the food & beverage minimum of an event space by using our food & beverage package. Please see page 5 for a sample food & beverage package & ask your sales manager for ways to customize the food & beverage package.

Entire Venue *See Entire Day rentals on page 9 max capacity of 200	AM	FRIDAY	<u>SATURDAY</u> \$9500	<u>SUNDAY</u> \$8000
	PM	\$12,000	\$16,000	\$10,000
Lesner Hall/ Sunset Deck 2nd floor ballroom & outdoor deck max capacity of 200	AM		\$6000	\$5000
	PM	\$7000	\$10,000	\$6000
Waterside Deck 1st floor deck max capacity of 80 guests	AM		\$3500	\$3000
	PM	\$5000	\$6000	\$4000

PRICING

Below we've listed what comes with our site fee, along with our food & beverage package. For optional additional services, see pages 6-7.

01. site fee \$18/person

- A Lesner Inn sales manager to assist in menu planning details & floor plan layout
- Tables, chivari chairs, glassware, chinaware, flatware
- Side tables & easels for signage, desserts, gifts, guest books, place cards etc.
- Complimentary white linens & three votives per table
- Access to the selected venue space two hours before the event for set up
- Three-hour reception to include your cocktail hour, dinner & dancing
- Special vendor discounts provided by Lesner Inn's preferred vendors
- Minimum site fees per space: Waterside Deck: \$500, Lesner Hall/Sunset Deck: \$750, Entire Venue: \$1000

02. food & beverage package \$106/person

- A Lesner Inn venue manager to manage food & beverage on the day of the wedding
- A welcome champagne cocktail displayed on foyer table or in event space
- Cocktail hour to include four hors d'oeuvres replenished for one hour, along with a domestic cheese & crudités platter
- Dinner to include choice of a plated entrée, a dual plated entrée, two entrée buffet, brunch buffet or hot stations menu
- Open bar package to include domestic beers, house wines, champagne, sodas & juices
- Complimentary cake cutting service & cake cutting set
- Complimentary refreshments of water & coffee
- Sparkling cider or champagne toast for all of your guests
- Special rehearsal dinner discounts at Lesner Inn, The Back Deck & Bubba's
- Complimentary tasting of four appetizers & three entrées for the engaged couple
- If you're interested in customizing your food & beverage package with premium or local offerings, please see our menu handout or speak to your sales manager.

03. optional add ons

For those interested in adding to our standard reception package, see our additional *optional* services listed below.

CEREMONY \$1000

- An additional hour of time, extending your event to a 4-hour ceremony & reception
- The set up & breakdown of the white padded chairs
- The use of Lesner Inn's white arch
- Use of bridal suite for Lesner Hall/Sunset Deck events 2 hours before your event

LINEN UPGRADES

Lesner Inn includes house white linens, however, if you're interested in incorporating your color scheme with your linens, we are able to assist you. All linens & chargers must be sourced through Lesner Inn.

A la carte linens price varies based on linen selections
 Ask your sales manager for more options or a mock table set up

MISC. VENUE ADD ONS

- Additional hour of time \$750 for the venue & \$8/person for the bar
- Bartender fee \$100 per bartender*
 *1 bartender recommended per 75-100 guests
- **Rental items**, such as chandelier draping, lighted signage, pipe & drape, etc. are available & vary in price. Please ask your sales manager for a rental items handout or find one on our website at www.lesnerinn.com/weddings

COORDINATION & DESIGN

The Lesner Inn coordination team offers our services exclusively to Lesner Inn couples, giving us the upper hand when planning & executing your wedding with us! With our knowledge of the wedding industry, upcoming trends & our venue, we will make your Lesner Inn wedding beautiful & care free so that you can enjoy what is truly important on your special day! See next page for more information on pricing.

COORDINATION & DESIGN PRICING

rehearsal & ceremony package \$750

Sit back & relax while one of our coordinators gets you down the aisle. This package includes a coordinator for your rehearsal & ceremony, so you can trust that everyone in your family & bridal party will be on cue!

day of coordination package \$2000

Let us confirm the details of your wedding, while you worry about spending time with family & friends. This package includes a coordinator to not only get you down the aisle, but to handle everything from start to finish on your wedding day. From setting up your centerpieces to making sure that you're on the dance floor for your favorite song, we've got it covered!

design services \$4500

For those who don't know where to start in planning your wedding, let us take care of that for you. In addition to coordinating on the day of, we will help you in the months leading up to your wedding by providing services such as budget review & even creating your dream table scape!

"AFTER WHAT SEEMED LIKE 50 VENUE TOURS, MY FIANCÉ AND I FELL IN LOVE WITH LESNER INN. IT'S IN A GREAT LOCATION. & THAT WATER VIEW FOR YOUR CEREMONY IS IMPOSSIBLE TO BEAT IN THIS AREA... I ALSO HAVE TO MENTION THAT ADDING ABC COORDINATION (THEIR IN HOUSE COMPANY) WAS A MUST. [THEY] REALLY WORKED [THEIR] BUTT OFF COORDINATING WITH US, AND MAKING THE DAY GO FLAWLESSLY. I TRULY DIDN'T NEED TO WORRY ABOUT ANYTHING AT THE VENUE 14 DAYS OUT FROM OUR EVENT AND THE DAY OF. IT WAS SO SMOOTHLY EXECUTED. SO HAPPY THAT WE CHOSE LESNER FOR OUR BIG DAY AND WOULD CHOOSE THEM 10 TIMES OVER."

 $\mathbb{L} \ A \ U \ R \ E \ N \quad \& \quad K \ Y \ L \ E \quad B \ R \ O \ G \ D \ O \ N$

LESNER INN'S NEW HALF DAY RENTAL PACKAGE

Entire Venue Rental, 12-hour rentals

The Lesner Inn is offering clients the opportunity to rent the entire venue for a 12-hour day: 4-hour early access, 6-hour event, 2-hour breakdown.
If you're interested in this package, we included the weekend breakdown of the set site fee (which includes your ceremony fee) & food/beverage minimum, along with a sample timeline below.

SITE FEE

FOOD & BEVERAGE MINIMUM

Monday-Thursday \$6000 Monday-Thursday \$3000 Friday \$15,000 Friday \$4300 Saturday \$22,000 Saturday \$6500 Sunday \$14.000 Sunday \$5000 430pm cocktail hour 345pm guests arrive in our Waterside *grab a champagne* Deck space while you cocktail & find your 550pm dinner **Spm cake** enjoy taking postseat before the cutting main meal opens ceremony pictures ceremony begins 4pm ceremony 7pm toasts **10pm grand exit 530pm reception** 12pm venue access followed by begins on our by your MOH & vendors & bridal party begins in the Lesner *happily ever after :)* Sunset Deck best man Hall with bridal party granted access for event day prep! announcements, first dances, parent dances

LESNER INN'S NEW HALF DAY RENTAL PACKAGE Site fee

Your site fee changes based on the day of the week, event space, time of day & event length. We are happy to modify the site fee based on your event needs.

- A Lesner Inn sales manager to assist in menu planning details & floor plan layout
- Tables, chivari chairs, glassware, chinaware, flatware
- Side tables & easels for signage, desserts, gifts, guest books, place cards etc.
- Complimentary white linens & three votives per table
- Access to the selected venue space four hours before the event for set up
- A 6-hour ceremony & reception to include your ceremony, cocktail hour, dinner & dancing
- Ceremony chair set up & breakdown, with use of Lesner Inn's white arch
- Special vendor discounts provided by Lesner Inn's preferred vendors
- Special rehearsal dinner discounts at Lesner Inn, The Back Deck & Bubba's

LESNER INN'S NEW HALF DAY RENTAL PACKAGE

Below we included an example food & beverage package

Food & beverage package \$145/person

We've curated a food & beverage package to help you reach your given event space, date & time's food & beverage minimum. However, this package can be customized to fit your desired preferences. To learn more about how to customize this package, speak to your sales manager!

- A Lesner Inn venue manager to manage food & beverage on the day of the wedding
- Complimentary champagne in the bridal suite for you & your bridal party
- A welcome champagne cocktail displayed on foyer table or in event space
- Cocktail hour to include four hors d'oeuvres replenished for one hour, along with a domestic cheese & crudités platter
- Dinner to include choice of a single plated entrée, a dual plated entree, two or three entrée buffet, brunch buffet or hot stations menu
- Open bar package to include domestic beers, house wines, champagne, house liquor, sodas & juices
- Your choice of a signature cocktail from our signature cocktail menu
- Complimentary cake cutting service & cake cutting set
- Sparkling cider or champagne toast for all of your guests
- Complimentary tasting of four appetizers & three entrées for the engaged couple

CONTACT

INFO@LESNERINN.COM

W W W . L E S N E R I N N . C O M

PH: 757-481-1122 FAX: 757-481-1820

INSTAGRAM: @LESNERINN FACEBOOK: /LESNERINN TIK TOK: THELESNERINN PINTEREST: LESNERINN

Our office hours are determined by our event schedule. Please call or email us to schedule a tour so that we can coordinate a time that works best for us both!



PRICING CHEAT SHEET

This worksheet will help you figure out the total of your event (before taxes & service charge). Follow the directions in each point to get the most accurate total.

01. site fee \$18/person

\$18 x _____ (your guest count) = _____

÷.

02. food/bev package \$106/person

+

\$106 x _____ (your guest count) = _____

This number must reach or exceed the food & beverage minimum of your given event space's date & time. If it doesn't, then ask your sales manager on more ways to upgrade our basic food & beverage package

03. optional add ons

\$1000 (ceremony fee)